

# VEDANT PATEL

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## SUMMARY

Results-driven IT student combining strong passion for sales with tech-expertise. Adept at bridging complex software solutions with overarching business goals. Leverages a background in front-end development and client consulting to communicate product value, build vital relationships, and drive revenue in a Technical Sales or Solutions Engineering role.

## CORE SKILLS

- **Business Stack:** B2B/B2C Client Relations, Technical Scoping, Project Coordination
- **Developer Stack:** Python, Java, JavaScript, HTML/CSS, Git, GitHub
- **AI Stack:** Prompt Engineering, AI-Driven Code Generation, Rapid Prototyping
- **Design Stack:** Canva, Adobe XD, Figma

## PROFESSIONAL EXPERIENCE

Operations Manager | Shipping With Purpose (Scottsdale, AZ) | Jan 2026 – Present

- Orchestrated daily logistics and optimized internal workflows to improve efficiency by 20%.
- Architected comprehensive Excel-based data tracking systems to monitor customer accounts over 5 different platforms, operational KPIs, and manage sensitive documentation.

Technical Consultant & Web Developer | SRTTRAIL.DEV (Scottsdale, AZ) | Aug 2025 – Present

- Spearheaded client prospecting and managed the end-to-end sales lifecycle, successfully pitching tailored front-end web solutions to drive client revenue.
- Translated complex technical concepts into clear, actionable business value propositions while architecting responsive, high-quality web applications.

Assistant Manager | Domino's #1446 (Louisville, KY) | Jul 2023 – Aug 2025

- Earned two rapid promotions within six months by demonstrating strong leadership in managing daily operations, scheduling, and sales analysis to maximize profitability.
- Drove customer retention and repeat business through proactive conflict resolution and the enforcement of consistent, high-quality service standards.

Teacher's Assistant | Marion County Area Technology Center (Lebanon, KY) | Aug 2019 – May 2021

- Supported the lead instructor for classes of 30+ students, fostering an engaging learning environment that significantly improved project success rates.
- Distilled complex STEM topics (Robotics and CAD) into accessible concepts, providing individualized coaching and mentorship to beginners.

## EDUCATION

- B.S. in Information Technology, Arizona State University (Phoenix, AZ) | Expected May 2027
- Software Engineering, TripleTen Bootcamp (Online) | Aug 2025
- High School Diploma, Marion County High School (Lebanon, KY) | May 2021

## CERTIFICATIONS

- Web Development Certification, Global Career Accelerator | Apr 2026
- CSW Associate, DS SolidWorks | Apr 2021